

#### **Anjum Asim Shahid Rahman**

1-Inter Floor, Eden Centre, 43-Jail Road, Lahore 54000, Pakistan. T +92 42 37423 621-23, 37422 987-88 F +92 42 37425 485 www.gtpak.com

#### INDEPENDENT AUDITORS' REPORT TO THE GENERAL BODY

We have audited the annexed balance sheet of **Development Action for Mobilization and Emancipation (DAMEN)** as at **December 31, 2014** and the related income and expenditure account, cash flow statement and statement of changes in fund together with the notes forming part thereof (here-in-after referred to as the "financial statements") for the year then ended.

It is the responsibility of the Board of Directors to establish and maintain a system of internal control, and prepare and present the financial statements in conformity with the approved accounting standards as applicable in Pakistan. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting policies used and significant estimates made by the management, as well as, evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements present fairly in all material respects the financial position of the **Development Action for Mobilization and Emancipation (DAMEN)** as at **December 31, 2014** and of its surplus, its cash flows and changes in fund for the year then ended in accordance with the approved accounting standards as applicable in Pakistan.

We draw attention towards Note 1.3 to the financial statements which states that during the year a new section 42 company has been incorporated for its microfinance operations. DAMEN intends to transfer book values of all the assets and liabilities of microfinance operations to newly incorporated company. Our opinion is not qualified on this matter.

CHARTERED ACCOUNTAN Engagement Partner: Imran Afzal

Dated: January 31, 205

## DEVELOPMENT ACTION FOR MOBILIZATION AND EMANCIPATION BALANCE SHEET

AS AT 31 DECEMBER 2014

		2014	2013
ASSETS	Notes	Rupe	es
Current assets	_		
Cash and bank balances	5	190,425,506	156,355,923
Short term investment	6	283,648,600	235,600,000
Advances, prepayments and other receivables	7	30,731,211	21,893,760
Micro credit loan portfolio	8	875,740,978	713,003,146
Total current assets		1,380,546,295	1,126,852,829
Non-current assets			
Micro credit loan portfolio - non-current	8	77,260,955	
Operating fixed assets - Tangible	9	27,686,608	20 774 250
Capital work in progress		478,466	20,774,350
Intangible assets	10	383,817	5(0.0(2
Security deposits	11		560,963
Total non-current assets	. [ ]	666,097 106,475,943	478,250
Total assets	L.	1,487,022,238	21,813,563 1,148,666,392
LIABILITIES  Current liabilities			
Creditors, accrued and other liabilities	12	4,025,843	2 121 520
Short term financing	13	15,625,542	2,131,538
Current portion of long term loans	14	807,374,612	15,000,050 643,915,789
Total current liabilities		827,025,997	661,047,377
Non-current liabilities		-	
Long term loans	14	251,253,194	183,975,635
Deferred grant	15	1,563,075	2,454,663
Total non-current liabilities	-	252,816,269	186,430,298
Total liabilities	L.	1,079,842,266	847,477,675
NET ASSETS	-	407,179,972	301,188,717
REPRESENTED BY:			
Endowment fund from Pakistan Poverty Alleviation Fund	16	106 በባብ በባብ	106 000 000
General funds	17	106,000,000	106,000,000
Reserves	18	160,202,733	108,846,267
	-	140,977,239 407,179,972	86,342,450 301,188,717
CONTINGENCIES AND COMMITMENTS	21	<del>- 11-11-11-1</del>	

The annexed notes 1 to 34 form an integral part of these financial statements.

Executive Director

# DEVELOPMENT ACTION FOR MOBILIZATION AND EMANCIPATION INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 2014

		2014	2013
	Notes	Rup	ees
Financial income	_		
Service charges on micro credit loans		282,819,630	229,217,656
Loan processing fee		42,370,950	30,393,750
Total financial income	<del>-</del>	325,190,580	259,611,406
Finance cost	19	106,334,559	91,522,092
Branchless banking charges		5,538,154	3,298,418
	_	111,872,713	94,820,510
Gross financial margin	-	213,317,867	164,790,896
Provision against non-performing loans - net	8.3	24,663,593	35,521,147
Net financial margin	•	188,654,274	129,269,749
Profit on investments and bank deposits	20	47,830,543	32,596,610
	-	236,484,817	161,866,359
Operating expenses	ſ		
-Micro finance program	22	44,456,467	31,106,135
-Social sector program	23	808,823	689,522
Salaries, wages, stipends and other benefits			
-Micro finance program		80,472,062	61,053,688
-Social sector program		2,723,467	1,549,892
Training expenses			
-Micro finance program		2,096,540	1,620,421
-Social sector program		132,639	38,869
Research studies expenses		407,635	1,676,820
Subsidy to home schools		672,356	687,000
Subsidy to health centres		740,000	785,000
Donation in Relief Fund for IDPs & Flood effectees		2,214,523	-
Ť	_	134,724,512	99,207,347
Surplus from operations		101,760,305	62,659,012
Other income	24	2,692,189	1,471,430
Deferred grants amortized /utilized:			
- relating to fixed assets	15.1	565,480	604,894
- relating to capacity building	15.2	973,281	2,073,531
	,	1,538,761	2,678,425
Net Surplus for the year	:	105,991,255	66,808,867
Operational Self sufficiency (OSS) Ratio	31	139%	128%

The annexed notes 1 to 34 form an integral part of these financial statements.

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Treasurer

#### DEVELOPMENT ACTION FOR MOBILIZATION AND EMANCIPATION CASH FLOW STATEMENT

FOR THE YEAR ENDED 31 DECEMBER 2014

		2014	2013
CASH FLOWS FROM OPERATING ACTIVITIES	Note	Rup	ees
Net surplus for the year		105,991,255	66,808,867
Adjustments for non cash items:			
Depreciation	9	4,607,091	3,250,422
Amortisation on intangible assets	10	177,146	177,145
Amortization of deferred grants:			
- relating to fixed assets	15.1	(565,480)	(604,894)
- relating to capacity building	15.2	(973,281)	(2,073,531)
Finance cost	19	106,334,559	91,522,092
Branchless banking costs		5,538,154	3,298,418
Gain on disposal of operating fixed assets	24	(1,389,239)	52,106
Provision against non-performing loans	8.3	24,663,593	35,521,147
	,	138,392,543	131,142,905
Operating surplus before working capital changes	•	244,383,798	197,951,772
(Increase) /decrease in:			
Advances, prepayments and other receivables	Ī	(8,837,451)	(8,002,799)
Micro credit loan portfolio		(264,662,380)	(103,464,323)
Short term investments		46,951,400	(105,600,000
Security deposits		(187,847)	14,250
Increase in creditors, accrued and other liabilities		1,755,434	620,241
· · · · · · · · · · · · · · · · · · ·	ļ	(224,980,844)	(216,432,631)
Operating deficit after working capital changes	•	19,402,954	(18,480,859)
Finance cost & branchless banking charges paid		(111,733,842)	(94,748,786)
Net cash used in operations	•	(92,330,888)	(113,229,645)
CASH FLOWS FROM INVESTING ACTIVITIES			
Additions to operating fixed assets		(12,001,362)	(1,791,811)
Proceeds from disposal of operating fixed assets		1,871,252	41,000
Additions to capital work in progress		(478,466)	-
Net cash used in investing activities	•	(10,608,576)	(1,750,811)
CASH FLOWS FROM FINANCING ACTIVITIES			
Grant received during the year			
- relating to capacity building		647,173	1,018,072
Endowment fund from Pakistan Poverty Alleviation Fund		-	32,000,000
Net proceeds from short term financing		625,492	15,000,050
Net proceeds from long term loans		230,736,382	94,440,396
Net cash from financing activities		232,009,047	142,458,518
Net change in cash and cash equivalents	,	129,069,583	27,478,062
Cash and cash equivalents at the beginning of year		286,355,923	258,877,861
Cash and cash equivalents at the end of year	26	415,425,506	286,355,923

The annexed notes 1 to 34 form an integral part of these financial statements.

Executive Director

Treasurer

# DEVELOPMENT ACTION FOR MOBILIZATION AND EMANCIPATION STATEMENT OF CHANGES IN FUNDS FOR THE YEAR ENDED 31 DECEMBER 2014

	Endowment	General	neral Donated		Total
	Fund	funds	funds	Reserves	Total
			Rupees		
Balance as at 01 January 2013	74,000,000	96,037,400	1,000,000	31,342,450	202,379,850
Net surplus for the year	-	66,808,867	-	-	66,808,867
Donated Fund transferred to General Fund	-	1,000,000	(1,000,000)	-	£
Sustainability Reserves - social sector program	-	(55,000,000)		55,000,000	-
Endowment fund from Pakistan Poverty Alleviation Fund	32,000,000	*	~	-	32,000,000
Balance as at 31 December 2013	106,000,000	108,846,267	-	86,342,450	301,188,717
Net surplus for the year	-	105,991,255	-	-	105,991,255
Sustainability Reserves - social sector program	-	(54,634,789)	-	54,634,789	-
Balance as at 31 December 2014	106,000,000	160,202,733	-	140,977,239	407,179,972

The annexed notes 1 to 34 form an integral part of these financial statements.

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Executive Director

#### **DEVELOPMENT ACTION FOR MOBILIZATION AND EMANCIPATION NOTES TO THE FINANCIAL STATEMENTS**

#### FOR THE YEAR ENDED 31 DECEMBER 2014

#### 1. STATUS AND NATURE OF THE BUSINESS

- Development Action for Mobilization and Emancipation (DAMEN) (the Society) was registered in May 1992 as a non profit 1.1 organization under the Societies Registration Act XXI of 1860. DAMEN has 25 field offices within vicinity of Lahore, Kasur, Sheikhupura and Nankana Districts.
- The principal activity of DAMEN is to provide cost effective micro finance services to poor women in order to enhance their 1.2 economic role. DAMEN is also taking part in financial and operational support for provision of primary education and basic health facilities through community based schools and health centres in rural areas in vicinity of Lahore, Kasur, Sheikhupura and Nankana Districts. In addition to these functions, DAMEN also provides non financial services in the form of trainings both to its clients and staff.
- During the year, a separate section 42 company namely as "Damen Support Program" has been incorporated to spin-off its Micro 1.3 Finance operations. The management intends to transfer Micro Finance operations w.e.f 1 Jan 2015. However, no adjustement has been made in these financial statements as such assets and liabilities would be trasfered to the newly incorporated entity at their book values.

#### These financial statements have been prepared in accordance with approved accounting standards, as applicable in Pakistan. Approved

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STATEMENT OF COMPLIANCE

Institute of Chartered Accountants Pakistan and the 'Financial Reporting Guidelines for NGOs/NPOs engaged in Microfinance issued by Institute of Chartered Accountants of Pakistan (ICAP). **BASIS OF PREPARATION** 

accounting standards comprise of Accounting and Financial Reporting Standard for Medium-Sized Entities (MSEs) issued by the

These accounts have been prepared under the historical cost convention using accrual basis of accounting except for the cash flow information.

#### The significant accounting policies adopted in preparation of these financial statements are set out below. These policies have been

SIGNIFICANT ACCOUNTING POLICIES

consistently applied to all years prescribed, unless otherwise stated:

#### Cash and cash equivalents 4.1

Cash and cash equivalents are carried in the balance sheet at cost. For purpose of cash flow statement, cash and cash equivalents include cash in hand, demand deposits, other short term highly liquid investments that are readily convertible to known amount of cash and which are subject to an insignificant risk of change in value.

#### 4.2 **Operating assets**

#### Operating assets except intangible asset

Operating fixed assets except freehold land are stated at cost less accumulated depreciation and impairment losses, if any. Freehold land is stated at cost less impairment loss, if any.

Depreciation on all operating fixed assets is charged to income on straight-line method so as to write off the historical cost of assets over estimated useful life at rates specified in Note 9.

Full month's depreciation is charged on additions while no depreciation is charged in the month of disposals during the year. Impairment loss or its reversal, if any, is charged to income. Where an impairment loss is recognized, the depreciation charge is adjusted

in the future years to allocate the asset's revised carrying amount over its estimated useful life. The gain or loss on disposal or retirement of an asset is recognized as an income or expense.

The asset's residual values and estimated useful lives are reviewed at least at each balance sheet date and impact on depreciation is adjusted, if significant. ROHE

#### **DEVELOPMENT ACTION FOR MOBILIZATION AND EMANCIPATION**

#### **NOTES TO THE FINANCIAL STATEMENTS**

#### FOR THE YEAR ENDED 31 DECEMBER 2014

#### Intangible asset

An intangible asset is an identifiable non-monetary asset without physical substance. An intangible asset is recognized if it is probable that the future economic benefits that are attributable to the asset will flow to the organization and that the cost of such asset can also be measured reliably. Cost of the intangible asset includes purchase cost and directly attributable expenses incidental to bring the asset for its intended use.

Intangible assets are stated at cost less accumulated amortization and accumulated impairment losses, if any. Amortization is charged over the estimated useful life of the asset on a systematic basis by applying the straight line method from the month when such asset is available for use.

Useful lives of intangible assets are reviewed at each balance sheet date and impact on amortization is adjusted, if significant.

#### 4.3 **Borrowings**

Loans and borrowings are initially recorded at proceeds received which is considered to be equal to its fair value. Finance cost is accounted for on accrual basis and is included in creditors, accrued and other liabilities to the extent of the amount payable as on balance sheet date. Borrowing costs directly attributable to the acquisition, construction or production of qualifying asset, which are assets that necessarily

borrowing costs are recognized in income and expenditure account in the year in which they are incurred. Income recognition

take a substantial year of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying asset is deducted from the borrowing costs eligible for capitalization. All other

#### - Service charges and income on loan portfolio are accounted-for on accrual basis and collected with loan instalments. These are calculated by using declining interest method at the rate of 0.95/day/1,000 Rupees on outstanding loan balance.

- Service charges on loan portfolio are accrued on loans overdue for less than 31 days. After 31 days, further accrual of service charges - Documentation and loan processing fee collected from micro credit loan customer is recognized when received. The fee is charged at
- the rate of 3% of the loan amount. - Donations in kind are recognized at fair market value as and when donated items are received.
- Return on investments is recognized on accrual basis.
- Profit on bank deposits is recognised on accrual basis.
- Bad debts recovered are added to current year's income .

#### 4.5 **Recognition of grants** - Funds provided by donors to subsidize operating and administrative expenses are recognized as grant income as per term of agreement

- with donors.
  - Grants related to acquisition of fixed assets are taken to deferred grant and amortized over the useful life of the assets.
  - Grants utilized for financing of lending operations are recognized as donated funds.

#### Micro credit loan portfolio 4.6

These are stated net of provision for non-performing loans, if any. The outstanding principal of the loans, payments against which are overdue by over 30 days is classified as non-performing.

#### 4.6.1 Loan Loss provision

The Loan Loss Provision shall be the higher of general and specific provisions.

4.6.1.1 General provision General provision is made @ 5 % of the gross outstanding loan balances. The rate has been fixed as per requirement of the lender.

#### 4.6.1.2 Specific provision

Specific provision for potential loan losses is made for all non-performing loans as follows:

Category	Loans in arrears/ Instalment over due	Percentage of outstanding principal
Other Assets Especially Mentioned (OAEM)	Loans in arrears (instalment overdue) for 30 days or more but less than 60 days.	-
Substandard	Loans in arrears (instalment overdue) for 61 days or more but less than 90 days.	25%
Doubtful	Loans in arrears (instalment overdue) for 91 days or more but less than 180 days	50%
Loss	Loans in arrears (instalment overdue) for 181 days or more.	100%

#### 462 Write-Off

Loans are classified as loss when instalment are overdue for 181 days or more. All non-performing loans are written off after one month of classification as loss. However, the Society, continues its efforts for recovery of the written-off loans.

#### 4.7 Short term investments - Held to maturity

Investments classified as held to maturity are recognized initially at fair value, plus attributable transaction costs. Subsequent to initial recognition these are measured at amortised cost using the effective interest method.

#### 4.8 Employees retirement benefits

The Society operates a recognized provident fund for all its permanent employees. Equal monthly contributions are made to the fund both by the Society and the employees at the rate of 10 percent of the basic salary. Obligation for contributions to defined contribution plan is recognized as an expense in the profit and loss account as and when incurred.

#### 4.9 Taxation

The Society is registered under section 2(36) of the Income Tax Ordinance, 2001. Its income is exempt from tax. Hence, no provision has been made for the current and prior years in these financial statements.

#### 4.10 Provisions

Provisions are recognized when, and only when, the Society has a present obligation (legal or constructive) as a result of a past event and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate.

#### 4.11 Use of Estimates

The preparation of financial statements requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the Society's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience, including expectation of future events that are believed to be reasonable under the circumstances. The areas where various assumptions and estimates are significant to the Society's financial statements or where judgments were exercised in application of accounting policies are below:

- Operating fixed assets Tangible and intangible
- Micro credit loan portfolio
- -Advances, prepayments and other receivables
- -Creditors, accrued and other liabilities

#### 4.12 Advances, prepayments, deposits and other receivables

Advances, prepayments and other receivables are carried at original cost less an estimate made for doubtful debts based on a review of all outstanding amounts at the year end. Bad debts are written off, when identified.

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#### DEVELOPMENT ACTION FOR MOBILIZATION AND EMANCIPATION NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2014

#### 4.13 Creditors, accrued and other liabilities

These are recognized using the trade date accounting and are measured initially at cost.

#### 4.14 Cost allocation

Common costs relating to financial and non-financial services are allocated in the ratio of 5% of direct social sector costs and the remaining portion to micro finance sector upto June - 2014. Thereafter, no costs had been allocated to social sector as its expenses are being borne separately by social sector

#### 4.15 Functional and presentation currency

These financial statements are presented in Pak Rupees which is the Society's functional and presentation currency.

#### DEVELOPMENT ACTION FOR MOBILIZATION AND EMANCIPATION NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2014

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						20	14	2013
					Note		Rupees	
	CASH AND BANK BALANCES							
	Cash in hand						102,271	29,960
	Cash with banks: In current accounts - local currency					£1	425,095	33,342,430
	In deposit accounts:					31,	423,073	33,342,430
	- local currency					138,	541,500	122,673,201
	- foreign currency					1	356,640	310,332
						138,	898,140	122,983,533
						190,	425,506	156,355,923
5	SHORT TERM INVESTMENT							
	Held to maturity							
	Term Deposit Receipts (TDRs)				6.1 & 6.2	283,	648,600	235,600,000
6.1	These represent investments in Term De	posit Rec	eipts having	2 a term of 1 ve	ar. These inve	estments carr	v mark up rate	ranging from
	8.53 % to 10.15 % (2013: from 8.52 % to			, , .			,	
6.2	These include restricted TDRs amounting	Rs. 106.6	Million (20	13: Rs.116.6 Mil	llion).			
	ADVANCES, PREPAYMENTS AND		RECEIV	ABLES				
	Accrued service charges on micro credit le Advances to staff	oans					075,164	12,411,280
	Advances to starr Advance tax - net						235,194	194,013
						3,.	376,430 34	1,353,686 18,000
	Advances for expenses Accrued income on investments - TDRs					7	347,621	6,926,084
	Prepaid insurance						192,799	259,873
	Other receivables						503,969	730,817
	Giller receivables						731,211	21,893,759
3	MICRO CREDIT LOAN PORTFOLIO	7						
•	Current portion	•				875.	740,978	713,003,146
	Non-current portion						260,955	-
	F				8.1		001,933	713,003,146
		Notes		2014			2013	
	197	HOLES				Nember	Rupees	PAR %age
			Numbers	Rupees	PAR %age	numbers		
R.	1 MICRO CREDIT LOAN PORTFOLIO		Numbers	Rupees	PAR %age	Numbers		
8.				-	1		738 625 116	98 41
8.	Considered good		35,509	995,240,171	99.21	34,332	738,625,116	II .
8.		8.2	35,509 755	995,240,171 7,919,758	99.21 0.79	34,332 853	11,904,511	1.59
8.	Considered good Considered doubtful (non-performing)	8.2	35,509	995,240,171 7,919,758 1,003,159,929	99.21	34,332	11,904,511 750,529,627	1.59
8.	Considered good Considered doubtful (non-performing)  Less: Specific provision	8.2 8.3	35,509 755	995,240,171 7,919,758 1,003,159,929 3,068,088	99.21 0.79	34,332 853	11,904,511 750,529,627 5,208,088	1.59
8.	Considered good Considered doubtful (non-performing)	8.2	35,509 755	995,240,171 7,919,758 1,003,159,929	99.21 0.79	34,332 853	11,904,511 750,529,627	1.59 100.00

#### **DEVELOPMENT ACTION FOR MOBILIZATION AND EMANCIPATION NOTES TO THE FINANCIAL STATEMENTS**

#### FOR THE YEAR ENDED 31 DECEMBER 2014

#### Particulars of non-performing loans

Micro credit loan portfolio includes Rs. 7,919,758 (2013: Rs. 11,904,511) which, as detailed below, have been placed under nonperforming status:

2014			
Amount		Provision	Provision
outstanding	Percentage	required	held
Rupees		Rupees	
2,117,137	-	-	-
1,424,519	25%	356,130	356,130
3,332,289	50%	1,666,145	1,666,145
1,045,813	100%	1,045,813	1,045,813
7,919,758		3,068,088	3,068,088
7,919,758	20		
	outstanding Rupees  2,117,137 1,424,519 3,332,289 1,045,813	Amount outstanding Rupees  2,117,137 - 1,424,519 25% 3,332,289 50% 1,045,813 7,919,758	outstanding Rupees         Percentage Rupees         required Rupees           2,117,137         -         -           1,424,519         25%         356,130           3,332,289         50%         1,666,145           1,045,813         100%         1,045,813

		2013					
	Amount		Provision	Provision			
Classification	outstanding	outstanding Percentage		held			
	Rupees		Rupees				
OAEM	2,336,889	=	.=	-			
Sub-standard	2,129,025	25%	532,256	532,256			
Doubtful	5,525,531	50%	2,762,766	2,762,766			
Loss	1,913,066	100%	1,913,066	1,913,066			
	11,904,511		5,208,088	5,208,088			

2014

12,032,078

54,173,849

1,003,159,929

17,215,438

47,049,139

750,529,627

Notes

#### 8.3

			2017	
			Rupees	
		Specific	General	Total
Opening balance		5,208,088	32,318,393	37,526,481
Charge for the year		9,892,078	14,771,515	24,663,593
Amounts written off during the year	8.4	(12,032,078)	-	(12,032,078)
Closing balance		3,068,088	47,089,908	50,157,996
			2013	
			Rupees	
		Specific	General	Total
Opening balance		5,455,543	13,765,229	19,220,772
Charge for the year		16,967,983	18,553,164	35,521,147
Amounts written off during the year	8.4	(17,215,438)		(17,215,438)
Closing balance		5,208,088	32,318,393	37,526,481
		]	2014	2013
Particulars of amount written off		1	Rupe	es

-This represents no	on performing loans over	due for more than 210 days.

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Handicraft and embroidery

Against provision

8.5	Portfolio by segment			
	Loan type:	ti .		
	Trade and business		621,612,180	480,840,853
	Tailoring centre		136,632,008	76,248,407
	Livestock		190,741,892	146.391.228

#### DEVELOPMENT ACTION FOR MOBILIZATION AND EMANCIPATION

#### **NOTES TO THE FINANCIAL STATEMENTS**

#### FOR THE YEAR ENDED 31 DECEMBER 2014

#### 8.6 Portfolio quality report

The organization's main measure of loan delinquency is an aged portfolio-at-risk ratio. Loans are separated into classes depending on the number of days they are over-due. For each class of loan, the aged portfolio-at-risk ratio is calculated by dividing the outstanding principal balance of such class by outstanding principal balance of the gross loan portfolio.

Loans are considered overdue if any payment has fallen due and remained unpaid for more than 30 days. The number of days of delay is based on the difference between reporting date (cut off date) and the calculation of fully paid instalments subtracted from scheduled instalments, multiply by the repayment cycle (30 days) and adding the resulting days in the date of disbursement of loan.

	20	2014		13
	Rupees	Percentage	Rupees	Percentage
oan portfolio:				
Current and up to 30 days late	995,240,171	99.2%	738,625,116	98.4%
31 - 60 days late	2,117,137	0.2%	2,336,889	0.3%
61 - 90 days late	1,424,519	0.1%	2,129,025	0.3%
More than 90 days late	4,378,102	0.4%	7,438,597	1.0%
	1,003,159,929	100%	750,529,627	100%

<sup>-</sup>The organization does not allow rescheduling or restructuring of loans. -During the year, loans were disbursed relating to single project with tenures ranging from 12 months to 18 months, in accordance with

needs of the borrowers. Loan repayments are scheduled on monthly instalments based on repayment terms.

		2014	2013
		Ruj	pees
8.7	Movement of loan portfolio		

Loans written off during the year

Closing balance as on 31 December

7	Movement of loan portfolio		
	Opening balance as on 01 January	750,529,627	664,280,742
	Disbursements made during the year	1,412,376,479	1,013,125,000
	Recoveries made during the year	(1,147,714,099)	(909,660,677)

(12,032,078)

1,003,159,929

(17,215,438)

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# DEVELOPMENT ACTION FOR MOBILIZATION AND EMANCIPATION

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014

# 9 OPERATING FIXED ASSETS

				2	2014		e			
		8	COST			DEPREC	DEPRECIATION		BOOK	
DESCRIPTION	As at 01 January, 2014	Additions during	Adjustments during	As at 31 December, 2014	As at 01 January, 2014	On disposals /adjustments	Charge for the year	As at 31 December, 2014	VALUE AS AT December 31	Rate %
					Rupees					
Land	10,753,700	1	ï	10,753,700		ì		•	10,753,700	,
Building	3,681,121	350,000	1	4,031,121	1,747,044	ı	194,473	1,941,517	2,089,604	5
Vehicles	14,425,059	8,339,422	(3,141,912)	19,622,569	9,389,462	(2,767,702)	2,759,262	9,381,022	10,241,547	20
Computer equipment	6,767,901	1,532,917	(678,794)	7,622,024	5,945,454	(545,261)	846,786	6,246,979	1,375,045	33
Furniture and fittings	3,686,327	842,592	(177,500)	4,351,419	2,264,508	(177,500)	429,411	2,516,419	1,835,000	10
Office equipment	4,347,086	936,431	(132,073)	5,151,444	3,540,376	(157,803)	377,159	3,759,732	1,391,712	20
2014	43,661,194	12,001,362	(4,130,279)	51,532,277	22,886,844	(3,648,266)	4,607,091	23,845,669	27,686,608	
				8	2013	- Augusta de la companya de la compa				**
		ຮ	COST			DEPRE	DEPRECIATION		BOOK	
DESCRIPTION	As at 01 January, 2013	Additions during the year	Adjustments during the year	As at 31 December, 2013	As at 01 January, 2013	On disposals /adjustments	Charge for the year	As at 31 December, 2013	VALUE AS AT December 31 2013	Rate %
Land	10,753,700	,		10,753,700	Rupees	I I	F	-	10,753,700	



5 20 33 10 20 20 20

> 9,389,462 5,945,454 2,264,508

> > 473,160

340,357

(110,817) (119,952)

5,614,391 2,034,968

(161,337) (166,820)

(465,972)

248,331 486,726

3,998,175

1,791,811

3,617,899

(142,097)

7,178,627

14,425,059 6,767,901 3,686,327 4,347,086 43,661,194

320,205 711,549

6,217,689 3,604,816

Computer equipment Furniture and fittings Office equipment 2014

Building Vehicles

14,104,854

3,681,121

1,563,403

183,641 2,210,835

5,035,597 822,447 1,421,819

806,710 20,774,350

3,540,376

42,429

3,250,422

(372,866)

22,886,844

# DEVELOPMENT ACTION FOR MOBILIZATION AND EMANCIPATION NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 34 DECEMBER 2014

		2044	
		2014	2013
	Note	Rupe	es
10	INTANGIBLE ASSETS		
	Computer software licenses		
	Opening balance	560,963	738,108
	Less: Amortization	(177,146)	(177,145
	Balance as on December 31 10.1	383,817	560,963
10.1	Licensed Software was acquired in 2012 from Microsoft Corporation at comply with the legal requirement. As per terms of agreement with the venat a nominal fee. These licenses do not have a finite useful life. Due to management has decided to amortize their cost over a year of five years, using the cost over a year of five years, using the cost over a year of five years.	dor, the software will brapid developments in	e updated annuall the IT sector, th
11	SECURITY DEPOSITS  This represents security deposits against rent of branch office buildings and	internet connection.	
12	CREDITORS, ACCRUED AND OTHER LIABILITIES	0 <i>44</i> 1 050	2.050.04.4
	Accrued expenses	2,661,859	2,059,814
	Mark up payable DAMEN Relief Fund	138,871	71,724
	DAMEN Relief Fund	1,225,113 4,025,843	2,131,538
		<del></del>	2,131,330
13	Short term financing		
13	Short term financing Faysal Bank Limited 13.1	15,625,542	15,000,050
13 13.1		ith a limit of PKR 16 M vables of PKR 2 Millio ficro Finance Loan po	Million. The facility on out of the loan outfolio. The facility
13.1	A Running Finance Facility has been obtained from Faysal Bank Limited we is secured against cash deposits of PKR 16 Million + Hypo charge on recei of this facility. The funds of this facility are used to enhance the existing M carries mark up @ 9.94% while the profit rate on TDR is 9.04%. The guara PPAF under their PRISM-Endowment Fund initiative.	ith a limit of PKR 16 M vables of PKR 2 Millio ficro Finance Loan po	Million. The facility on out of the loans of the facility
13.1	A Running Finance Facility has been obtained from Faysal Bank Limited we is secured against cash deposits of PKR 16 Million + Hypo charge on receis of this facility. The funds of this facility are used to enhance the existing Macarries mark up @ 9.94% while the profit rate on TDR is 9.04%. The guara PPAF under their PRISM-Endowment Fund initiative.	ith a limit of PKR 16 M vables of PKR 2 Millio ficro Finance Loan poi ntee money for this fac	Million. The facility on out of the loans of the facility
13.1	Faysal Bank Limited  A Running Finance Facility has been obtained from Faysal Bank Limited we is secured against cash deposits of PKR 16 Million + Hypo charge on receive of this facility. The funds of this facility are used to enhance the existing No carries mark up @ 9.94% while the profit rate on TDR is 9.04%. The guarate PPAF under their PRISM-Endowment Fund initiative.  LONG TERM LOANS Pakistan Poverty Alleviation Fund  14.1	ith a limit of PKR 16 M vables of PKR 2 Millio ficro Finance Loan po	Million. The facility on out of the loan retfolio. The facility is provided by 737,024,756
13.1	Faysal Bank Limited  A Running Finance Facility has been obtained from Faysal Bank Limited we is secured against cash deposits of PKR 16 Million + Hypo charge on receive of this facility. The funds of this facility are used to enhance the existing No carries mark up @ 9.94% while the profit rate on TDR is 9.04%. The guarate PPAF under their PRISM-Endowment Fund initiative.  LONG TERM LOANS Pakistan Poverty Alleviation Fund  14.1	ith a limit of PKR 16 M wables of PKR 2 Million ficro Finance Loan pointee money for this factors 1,039,408,962	Million. The facility on out of the loan retfolio. The facility is provided by 737,024,756 28,366,669
13.1	Faysal Bank Limited  A Running Finance Facility has been obtained from Faysal Bank Limited we is secured against cash deposits of PKR 16 Million + Hypo charge on received finite facility. The funds of this facility are used to enhance the existing Macarries mark up @ 9.94% while the profit rate on TDR is 9.04%. The guaran PPAF under their PRISM-Endowment Fund initiative.  LONG TERM LOANS  Pakistan Poverty Alleviation Fund  14.1  Faysal Bank Limited	ith a limit of PKR 16 M wables of PKR 2 Million ficro Finance Loan pointee money for this factors 1,039,408,962	Million. The facility on out of the loan out of the loan out of the loan out of the facility is provided be 737,024,756 28,366,669 62,499,999
13.1	Faysal Bank Limited  A Running Finance Facility has been obtained from Faysal Bank Limited we is secured against cash deposits of PKR 16 Million + Hypo charge on receive of this facility. The funds of this facility are used to enhance the existing Macarries mark up @ 9.94% while the profit rate on TDR is 9.04%. The guarate PPAF under their PRISM-Endowment Fund initiative.  LONG TERM LOANS Pakistan Poverty Alleviation Fund 14.1 Faysal Bank Limited 14.2 Habib Bank Limited 14.3  Less: Current maturity 14.1,14.2 & 14.3	1,039,408,962 19,218,844 1,058,627,806 (807,374,612)	Million. The facility on out of the loan out of the loan out of the facility is provided by 737,024,756 28,366,669 62,499,999 827,891,424 (643,915,789
13.1	A Running Finance Facility has been obtained from Faysal Bank Limited we is secured against cash deposits of PKR 16 Million + Hypo charge on receive of this facility. The funds of this facility are used to enhance the existing Macarries mark up @ 9.94% while the profit rate on TDR is 9.04%. The guara PPAF under their PRISM-Endowment Fund initiative.  LONG TERM LOANS Pakistan Poverty Alleviation Fund Faysal Bank Limited 14.1 Faysal Bank Limited 14.2 Habib Bank Limited 14.3	tith a limit of PKR 16 Mivables of PKR 2 Million fictor Finance Loan pointee money for this factor for this fa	Million. The facility on out of the loan out of the loan out of the facility is provided by 737,024,756 28,366,669 62,499,999 827,891,424 (643,915,789
13.1 14	Faysal Bank Limited  A Running Finance Facility has been obtained from Faysal Bank Limited we is secured against cash deposits of PKR 16 Million + Hypo charge on receive of this facility. The funds of this facility are used to enhance the existing Macarries mark up @ 9.94% while the profit rate on TDR is 9.04%. The guarate PPAF under their PRISM-Endowment Fund initiative.  LONG TERM LOANS Pakistan Poverty Alleviation Fund 14.1 Faysal Bank Limited 14.2 Habib Bank Limited 14.3  Less: Current maturity 14.1,14.2 & 14.3	1,039,408,962 19,218,844 1,058,627,806 (807,374,612)	Million. The facility on out of the loan out of the loan out of the facility is provided by 737,024,756 28,366,669 62,499,999 827,891,424 (643,915,789
13.1 14	A Running Finance Facility has been obtained from Faysal Bank Limited we is secured against cash deposits of PKR 16 Million + Hypo charge on receive of this facility. The funds of this facility are used to enhance the existing Macarries mark up @ 9.94% while the profit rate on TDR is 9.04%. The guarate PPAF under their PRISM-Endowment Fund initiative.  LONG TERM LOANS Pakistan Poverty Alleviation Fund 14.1 Faysal Bank Limited 14.2 Habib Bank Limited 14.3  Less: Current maturity 14.1,14.2 & 14.3  Closing balance  Pakistan Poverty Alleviation Fund (PPAF) Opening balance	1,039,408,962 19,218,844 1,058,627,806 (807,374,612) 251,253,194	Million. The facility on out of the loan out o
13.1 14	A Running Finance Facility has been obtained from Faysal Bank Limited we is secured against cash deposits of PKR 16 Million + Hypo charge on received this facility. The funds of this facility are used to enhance the existing Macarries mark up @ 9.94% while the profit rate on TDR is 9.04%. The guaran PPAF under their PRISM-Endowment Fund initiative.  LONG TERM LOANS Pakistan Poverty Alleviation Fund Faysal Bank Limited 14.1 Faysal Bank Limited 14.2 Habib Bank Limited 14.3 Less: Current maturity Closing balance Pakistan Poverty Alleviation Fund (PPAF)	1,039,408,962 19,218,844 1,058,627,806 (807,374,612) 251,253,194 737,024,756 869,000,000	737,024,756 28,366,669 62,499,999 827,891,424 (643,915,789 183,975,635
13.1 14	A Running Finance Facility has been obtained from Faysal Bank Limited w is secured against cash deposits of PKR 16 Million + Hypo charge on receipt of this facility. The funds of this facility are used to enhance the existing M carries mark up @ 9.94% while the profit rate on TDR is 9.04%. The guara PPAF under their PRISM-Endowment Fund initiative.  LONG TERM LOANS Pakistan Poverty Alleviation Fund 14.1 Faysal Bank Limited 14.2 Habib Bank Limited 14.3  Less: Current maturity 14.1,14.2 & 14.3  Less: Current maturity 14.1,14.2 & 14.3  Additions during the year	1,039,408,962 1,039,408,962 19,218,844	737,024,756 28,366,669 62,499,999 827,891,424 (643,915,789 183,975,635 581,832,607 585,000,000 1,166,832,607
13.1 14	A Running Finance Facility has been obtained from Faysal Bank Limited we is secured against cash deposits of PKR 16 Million + Hypo charge on receive of this facility. The funds of this facility are used to enhance the existing Macarries mark up @ 9.94% while the profit rate on TDR is 9.04%. The guarate PPAF under their PRISM-Endowment Fund initiative.  LONG TERM LOANS Pakistan Poverty Alleviation Fund 14.1 Faysal Bank Limited 14.2 Habib Bank Limited 14.3  Less: Current maturity 14.1,14.2 & 14.3  Closing balance  Pakistan Poverty Alleviation Fund (PPAF) Opening balance	1,039,408,962 19,218,844 - 1,058,627,806 (807,374,612) 251,253,194  737,024,756 869,000,000 1,606,024,756 (566,615,794)	737,024,756 28,366,669 62,499,999 827,891,424 (643,915,789 183,975,635
13.1 14	A Running Finance Facility has been obtained from Faysal Bank Limited we is secured against cash deposits of PKR 16 Million + Hypo charge on receive of this facility. The funds of this facility are used to enhance the existing Macarries mark up @ 9.94% while the profit rate on TDR is 9.04%. The guara PPAF under their PRISM-Endowment Fund initiative.  LONG TERM LOANS Pakistan Poverty Alleviation Fund 14.1 Faysal Bank Limited 14.2 Habib Bank Limited 14.3  Less: Current maturity 14.1,14.2 & 14.3  Closing balance Pakistan Poverty Alleviation Fund (PPAF) Opening balance Additions during the year  Repayments during the year	1,039,408,962 1,039,408,962 19,218,844	737,024,756 28,366,669 62,499,999 827,891,424 (643,915,789 183,975,635 581,832,607 585,000,000 1,166,832,607 (429,807,851 737,024,756
	A Running Finance Facility has been obtained from Faysal Bank Limited w is secured against cash deposits of PKR 16 Million + Hypo charge on receipt of this facility. The funds of this facility are used to enhance the existing M carries mark up @ 9.94% while the profit rate on TDR is 9.04%. The guara PPAF under their PRISM-Endowment Fund initiative.  LONG TERM LOANS Pakistan Poverty Alleviation Fund 14.1 Faysal Bank Limited 14.2 Habib Bank Limited 14.3  Less: Current maturity 14.1,14.2 & 14.3  Less: Current maturity 14.1,14.2 & 14.3  Additions during the year	1,039,408,962 19,218,844 - 1,058,627,806 (807,374,612) 251,253,194  737,024,756 869,000,000 1,606,024,756 (566,615,794)	Million. The facility on out of the loans rtfolio. The facility ility is provided by

#### **DEVELOPMENT ACTION FOR MOBILIZATION AND EMANCIPATION NOTES TO THE FINANCIAL STATEMENTS**

FOR	THE YEAR ENDED 31 DECEMBER 2014		······································	
			2014	2013
		Note	Rupe	98
14.2	Faysal Bank Limited(FBL)	<del></del>		
	Opening balance		28,366,669	-
	Additions during the year		10,000,000	37,000,000
		. <del></del>	38,366,669	37,000,000
	Repayments during the year		(19,147,825)	(8,633,331)
			19,218,844	28,366,669
	Less: Current maturity	El .	(18,784,061)	(14,799,996)
	Closing balance	14.5	434,783	13,566,673
14.3	Habib Bank Limited			
	Opening balance:			
	HBL-PRISM-I		-	31,618,421
	HBL-PRISM-II		62,499,999	120,000,000

This carries interest @ 6 monthly KIBOR prevailing on the first working day of January and July.

- the promissory note executed by the Board Of Directors to pay on order the full amount of financing together

- a first charge on micro credit sub loans created/financed from the proceeds of the loan.

151,618,421

45,000,000 45,000,000

(31,618,421)

(102,500,001)

(134, 118, 422)

62,499,999

62,499,999

(62,499,999)

(62,499,999)

14.6

Additions during the year: HBL-PRISM-I HBL-PRISM-II

Repayments during the year:

HBL-PRISM-I HBL-PRISM-II

Closing balance HBL-PRISM-I HBL-PRISM-II

Less: Current maturity: HBL-PRISM-I HBL-PRISM-II

> HBL-PRISM-I HBL-PRISM-II

Long term loan closing balance

This loan is secured against:

Principal and mark-up are payable on quarterly basis.

#### with service charges; and - a first charge on all assets/capital items created out of PPAF financing agreement. MASSO

14.4

#### DEVELOPMENT ACTION FOR MOBILIZATION AND EMANCIPATION **NOTES TO THE FINANCIAL STATEMENTS**

#### **FOR THE YEAR ENDED 31 DECEMBER 2014**

14.5 A demand finance loan obtained from Faysal Bank Limited to enhance the existing Micro Credit programme of the

institution. The sanctioned limit is Rs. 47 million. This loan carries mark up @ 9.84 % per annum (1% p.a. over deposit rate of 8.84 % p.a).

-Mark-up is repayable on monthly basis in arrears.

This loan is secured against cash guarantee in shape of TDRs amounts to Rs. 37 Million.

A demand finance loan had been obtained from Habib Bank Limited to enhance the existing Micro Credit 14.6

annum (1% p.a. over deposit rate of 10.50% p.a). -Principal and mark-up are repayable in 18 monthly instalments. Principal repayments started from January 2013

after a grace year of 6 months.

-Mark-up is repayable on monthly basis in arrears.

This loan is secured against cash guarantee in shape of TDRs amounts to Rs. 110 Million

		2014		
	1st quarter	2nd quarter	3rd quarter	4th quar
			Rupees	
Opening Balance				
PPAF	737,024,756	852,636,010	868,438,056	958,343
HBL-PRISM-II	62,499,999	28,999,998	-	
FBL-PRISM-III	28,366,669	34,231,887	29,227,541	24,22
	827,891,424	915,867,895	897,665,597	982,56
Additions				
PPAF	240,000,000	165,000,000	240,000,000	224,000
HBL-PRISM-II	-	-	-	
FBL-PRISM-III	10,000,000	-	-	
	250,000,000	165,000,000	240,000,000	224,00
Repayments				
PPAF	(124,388,746)	(149,197,954)	(150,094,900)	(142,93
HBL-PRISM-II	(33,500,001)	(28,999,998)	-	
FBL-PRISM-III	(4,134,782)	(5,004,346)	(5,004,346)	(5,00
	(162,023,529)	(183,202,298)	(155,099,246)	(147,93
Closing balance				
PPAF	852,636,010	868,438,056	958,343,156	1,039,40
HBL-PRISM-II	28,999,998	-	-	
FBL-PRISM-III	34,231,887	29,227,541	24,223,195	19,21
	915,867,895	897,665,597	982,566,351	1,058,62

-Principal and mark-up are repayable in 30 monthly instalments. Principal repayments started from June 2013.

programme. The sanctioned limit is Rs. 120 million (2013: 120 million). This loan carries mark up @ 11.5% per

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#### DEVELOPMENT ACTION FOR MOBILIZATION AND EMANCIPATION NOTES TO THE FINANCIAL STATEMENTS

EAD THE VEAD ENDED 34 DECEMBED 2014

		2013			
	1st quarter	2nd quarter		3rd quarter	4th quarter
Opening Balance			Kup	ees	
PPAF	581,832,607	596,165,219		786,734,275	842,041,038
HBL-PRISM-I	31,618,421	21,332,240	1	10,792,819	-
HBL-PRISM-II	120,000,000	99,999,999	ŀ	80,000,000	95,999,999
FBL-PRISM-III	-	-		35,766,667	32,066,668
L L	733,451,028	717,497,458	<u> </u>	913,293,761	970,107,705
Additions	, ,	, ,		, ,	
PPAF	108,000,000	307,000,000		160,000,000	10,000,000
HBL-PRISM-I	, , <u>,                                </u>	-		-	
HBL-PRISM-II	-	-		45,000,000	~
FBL-PRISM-III	_	37,000,000		-	
_	108,000,000	344,000,000		205,000,000	10,000,000
Repayments					
PPAF	(93,667,388)	(116,430,944)		(104,693,237)	(115,016,28
HBL-PRISM-I	(10,286,181)	(10,539,421)		(10,792,819)	-
HBL-PRISM-II	(20,000,001)	(19,999,999)		(29,000,001)	(33,500,000
FBL-PRISM-III	-	(1,233,333)		(3,699,999)	(3,700,000
_	(123,953,570)	(148,203,697)		(148,186,056)	(152,216,283
Closing balance			_		
PPAF	596,165,219	786,734,275		842,041,038	737,024,75
HBL-PRISM-I	21,332,240	10,792,819		-	-
HBL-PRISM-II	99,999,999	80,000,000		95,999,999	62,499,99
FBL-PRISM-III		35,766,667		32,066,668	28,366,66
=	717,497,458	913,293,761	-	970,107,705	827,891,41
				2014	2013
		ı	Notes	Rupo	es
DEFERRED GRANT				000 (00	1 405 17
Grants related to fixed assets			15.1	929,690	1,495,17
Grants related to capacity buildi	ng		15.2	633,385 1,563,075	959,49 2,454,66
				2014	2013
			Notes	Rupe	ees

1,495,170

(565,480)

929,690

2,100,064

1,495,170

(604,894)

MARK

Opening balance

Less: Amortization

# DEVELOPMENT ACTION FOR MOBILIZATION AND EMANCIPATION NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014

Social sector programme

MASSE

Micro finance programme

		Notes	2014	2013
		F	Rup	ees
15.2	Grants related to capacity building	<u> </u>		
	Opening balance		959,493	2,014,952
	Funds received/receivable during the year from:			
	Pakistan Poverty Alleviation Fund (PPAF)		**	184,186
	Pakistan Microfinance Network (PMN)	L	647,173	833,886
			647,173	1,018,072
	Less: Amortization		(973,281)	(2,073,531)
		-	633,385	959,493
6	ENDOWMENT FUND			
	Opening balance	16.1	106,000,000	74,000,000
	Funds received from Pakistan Poverty Alleviation Fund (PPAF)		,,	32,000,000
	the control of the co	2 <del></del>	106,000,000	106,000,000
	per these terms, 50 % of the funds could be used as guarantee mobanks and the remaining 50% could be deposited with commercia and conditions. The income from the investment may be utilized loan portfolio.	l banks ha	ving AA rating, with	n competitive terms
17	GENERAL FUND			
	General Fund Micro Finance programme	17.1	144,030,680	97,597,936
	General Fund Social Sector programme	17.2	16,172,053	11,248,331
		_	160,202,733	108,846,267
7.1	GENERAL FUND-Micro Finance programme			
	Opening balance		97,597,936	92,066,517
	Surplus for the year		101,067,533	65,531,419
	Transferred to General Fund - social sector programme		-	(6,000,000)
	Transferred to Sustainability Reserves - social sector program		(54,634,789)	(55,000,000)
	Transferred from donated funds reserve- Micro finance sector		(34,034,707)	1,000,000
	Transferred from donated funds reserve- where imance sector		144,030,680	97,597,936
7.2	GENERAL FUND- Social Sector programme	=		
	Opening balance		11,248,331	3,970,883
	Surplus for the year		4,923,722	1,277,448
	Transferred from General Fund Micro Finance programme			6,000,000
		-	16,172,053	11,248,331
8	RESERVES	=		

139,766,521

140,977,239

1,210,718

85,131,732

1,210,718

86,342,450

18.1

18.2

## **DEVELOPMENT ACTION FOR MOBILIZATION AND EMANCIPATION**

NOTES TO THE FINANCIAL STATEMENTS	
FOR THE YEAR ENDED 31 DECEMBER 2014	
	***************************************

FOR THE YEAR ENDED 31 DECEMBER 2014	
	Notes

NOTES TO THE FINANCIAL STATEMENTS	
FOR THE YEAR ENDED 31 DECEMBER 2014	

**RESERVES - Social sector programme** 

Sustainability reserve-social sector programme

Transferred from General Fund Micro Finance programme

PROFIT ON INVESTMENTS AND BANK DEPOSITS

There were no contingencies and commitments to report at the year end. (2013: Rs. Nil)

**CONTINGENCIES AND COMMITMENTS** 

**RESERVES - Micro finance programme** 

18.1.1 Movement in sustanability reserve

Health centre - Shahpur

Health centre - Chung

Education services

Opening balance

Bonus reserves

Bad debts reserves

**FINANCE COST** 

Mark-up on long term loan:

Habib Bank Limited

Faysal Bank Limited Mark-up on short term loan:

Faysal Bank Limited

Profit on Investments - TDRs

Profit on bank deposits

Pakistan Poverty Alleviation Fund

18.1

18.2

19

20

21

MER

2014

18.1.1

2013

37,185

15,761

269,400

84,809,386

85,131,732

29,809,386

55,000,000

84,809,386

1,063,968

146,750

1,210,718

77,447,086

12,339,750

1,730,961

91,522,092

16,821,560

15,775,050

32,596,610

4,295

Rupees

37,185

15,761

269,400

139,444,175

139,766,521

84,809,386

54,634,789

139,444,175

1,063,968

146,750

1,210,718

100,288,016

1,726,620

2,792,822

1,527,101

106,334,559

22,954,125

24,876,418

47,830,543

DEVELOPMENT ACTION FOR MOBILIZATION AND EMANCIPAT	TION
NOTES TO THE FINANCIAL STATEMENTS	
FOR THE YEAR ENDED 31 DECEMBER 2014	

NOT	TES TO THE FINANCIAL STATEMENTS	
FOR	THE YEAR ENDED 31 DECEMBER 2014	
		Notes
22	<b>OPERATING EXPENSES - Micro Finance programme</b>	
	Rent, rates and taxes	
	Electricity, water and gas	
	Repair and maintenance	

Vehicle running and maintenance

Legal and professional charges

Communications

Fee and subscription

Printing and stationary

Traveling and conveyance

Amortisation of intangible assets

Networking and linkages /institutional assessments

Less: Common costs allocated to social sector programme

Allocated @ 5% of direct social sector costs (2013: 5%)

**OPERATING EXPENSES - Social Sector programme** 

Auditors' remuneration

Cable TV advertisement

Vehicles running expense Repair & Maintenance

Printing and stationary

Subsidy to home schools

Subsidy to health centres

**Calculation of common costs** 

Stamp papers

Office supplies

Bank charges

Depreciation

E-CIB Charges

Other expenses

Depreciation

Office supplies

Bank charges

Staff salaries

**Trainings** 

MI

Common costs

Travelling expenses

23

23.1

Insurance

2014

3,111,431

2,305,638

3,988,514

4,477,395

2,116,223

1,703,550

2,042,776

2,699,047

3,474,106

1,132,037

9,380,820

4,213,315

1,276,802

1,337,541

191,233

225,121

80,378

393,776

169,960

24,340

18,391

110,090

1,914

9,974

80,378

808,823

278,400

325,000

931,030

73,129

80,378

1,607,559

44,536,845

44,456,467

23.1

23.1

177,146

375,000

259,150

50,000

2013

2,523,820

1,927,199

2,664,781

3,627,970

1,560,656

1,098,523

1,592,658

2,081,246

2,336,166

1,197,447

4,325,604

2,948,622

177,145

908,989

681,447

126,650

591,425

153,038

301,800

130,471

20,788

3,305

80,120

153,038

689,522

687,000

785,000 1,549,892

38,869

153,038

3,060,761

31,259,173

31,106,135

350,000

293,325

245,500

Rupees

### DEVELOPMENT ACTION FOR MOBILIZATION AND EMANCIPATION NOTES TO THE FINANCIAL STATEMENTS

FOR	THE	YEAR	<b>ENDED</b>	31 DECEMBER 2014

		2014	2013
		Rupe	es
24	OTHER INCOME		
	Financial income		
	Bed debts (written off) recovered	1,042,627	1,309,246
		1,042,627	1,309,246
	Non-financial income		
	Gain on disposal of operating fixed assets	1,389,239	52,106
	Income from staff advances	12,942	18,259
	Donations	59,358	25,000
	Other income	188,023	66,819
		1,649,562	162,184
		2,692,189	1,471,430

#### 25 TAXATION

The Society is a "Non-profit Organization" as defined under Section 2(36) of Income Tax Ordinance, 2001.

2013

2014

		Rupe	es
26	CASH AND CASH EQUIVALENTS		
	Cash and bank balances 5	190,425,506	156,355,923
	Short term investments	225,000,000	130,000,000
		415,425,506	286,355,923
		Executive	Executive
27	REMUNERATION OF KEY MANAGEMENT PERSONNEL	Director	Director
	Basic pay	2,328,000	1,041,600
	House allowance	931,200	416,640
	Utilities allowance	232,800	104,160
	Medical allowance	12,000	12,000
	POL allowance	96,000	96,000
	Communication allowance	60,000	-
		3,660,000	1,670,400

#### 28 NUMBER OF EMPLOYEES

No. of Personnel

The Society employed 103 loan officers (2013: 80) and 139 other employees (2013: 113) as at year end.

#### 29 RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions and include key management personnel.

Related parties comprise directors, their close family members and their company. Transactions with related parties during the year are Nil (2013: Nil).

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#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014

**DEVELOPMENT ACTION FOR MOBILIZATION AND EMANCIPATION** 

30 SEGMENT INFORMATION

or ordinarion

30.1 Income and expenditure account for the year ended December 31, 2014

Service charges on micro credit loans

Provision against non-performing loans - net

Profit on investments and bank deposits

Salaries, wages, stipends and other benefits

Financial income

Loan processing fee

Finance cost

Total financial income

Branchless banking charges

Gross financial margin

Net financial margin

Operating expenses

Training expenses

Research studies expenses

Subsidy to home schools

Subsidy to health centres

Surplus from operations

- relating to fixed assets

- relating to capacity building

Other income

MAK

Donation in relief fund for IDPs

Deferred grants amortized /utilized

Net surplus /(deficit) for the year

	r	
Financial		

Non - financial

8,323,106

8,323,106

808,823

132,639

672,356

740,000

5,077,285

3,245,821

3,537,722

291,901

2,723,467

282,819,630

42,370,950

325,190,580

106,334,559

5,538,154

111,872,713

213,317,867

24,663,593

188,654,274

39,507,437

228,161,711

44,456,467

80,472,062

2,096,540

2,214,523

129,647,227

98,514,484

2,400,288

565,480

973,281

1,538,761

102,453,533

407,635

Total

282,819,630

42,370,950

325,190,580

106,334,559

111,872,713

213,317,867

24,663,593

188,654,274

47,830,543

236,484,817

45,265,290

83,195,529

2,229,179

407,635

672,356

2,214,523

134,724,512

101,760,305

2,692,189

565,480

973,281

1,538,761 105,991,255

740,000

5,538,154

#### DEVELOPMENT ACTION FOR MOBILIZATION AND EMANCIPATION

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014

Other income

ma

- relating to fixed assets

- relating to capacity building

Net surplus for the year

Deferred grants amortized /utilized

#### 30.2 Income and expenditure account for the year ended December 31, 2013

	Financial services	Non - financial services
Ī		Rupees
Financial income		
Service charges on micro credit loans	229,217,656	-
Loan processing fee	30,393,750	-
Total financial income	259,611,406	-
Finance cost	91,522,092	-
Branchless banking charges	3,298,418	-
Gross financial margin	164,790,896	1-
Provision against non-performing loans - net	35,521,147	2 2 200 700
Net financial margin	129,269,749	-
Profit on investments and bank deposits	28,853,879	3,742,731
	158,123,628	3,742,731

Total

229,217,656 30,393,750 259,611,406 91,522,092 3,298,418 164,790,896 35,521,147 129,269,749 32,596,610 161,866,359

31,795,657

62,603,580

1,659,290

1,676,820

687,000

785,000

99,207,347

62,659,012

1,471,430

604,894

2,073,531

2,678,425

66,808,867

687,000

785,000

(7,552)

25,000

17,448

3,750,283

1,446,430

604,894

2,073,531

2,678,425

66,791,419

# Research studies expenses 1,676,820 Subsidy to home schools Subsidy to health centres 95,457,064 Surplus from operations 62,666,564

# Operating expenses 31,106,135 689,522 Salaries, wages, stipends and other benefits 61,053,688 1,549,892 Training expenses 1,620,421 38,869

#### DEVELOPMENT ACTION FOR MOBILIZATION AND EMANCIPATION **NOTES TO THE FINANCIAL STATEMENTS**

#### FOR THE YEAR ENDED 31 DECEMBER 2014

30.3	Balance	sheet	as on	December	31,	2014

	······································		
		Rupees	
ASSETS	<u> </u>		
Current assets			
Cash and bank balances	186,027,388	4,398,118	190,425,506
Short term investment	148,648,600	135,000,000	283,648,600
Micro credit loan portfolio	875,740,978	-	875,740,978
Advances, prepayments and other receivables	28,969,805	1,761,406	30,731,211

**Financial** 

services

1,239,386,771

77,260,955

13,386,259

383,817

666,097

91,697,128

3,871,557

15,625,542

807,374,612

826,871,711

251,253,194

252,816,269

251,395,919

106,000,000 145,416,680

1,210,718

252,627,398

1,079,687,980

1,563,075

1,331,083,899

Non - financia

services

141,159,524

14,300,349

14,778,815

155,938,339

154,286

154,286

154,286

155,784,053

14,786,053

139,766,521

154,552,574

478,466

Total

1,380,546,295

77,260,955

27,686,608

478,466

383,817

666,097

106,475,943

4,025,843

15,625,542

807,374,612

827,025,997

251,253,194

252,816,269

407,179,972

106,000,000

160,202,733

140,977,239

407,179,972

1,079,842,266

1,563,075

1,487,022,238

# **Total current assets**

**Non-current assets** 

Capital work in progress

Intangible assets

Security deposits

**Total assets** 

LIABILITIES **Current liabilities** 

Running finance

Long term loans

Deferred grant

**Total liabilities** 

REPRESENTED BY:

**NET ASSETS** 

Alleviation Fund

General fund

Reserves

MAC

Micro credit loan portfolio - non-current

Operating fixed assets - Tangible

**Total non-current assets** 

Creditors, accrued and other liabilities

Current portion of long term loans

**Total non-current liabilities** 

Endowment fund from Pakistan Poverty

**Total current liabilities** 

**Non-current liabilities** 

#### DEVELOPMENT ACTION FOR MOBILIZATION AND EMANCIPATION NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31 DECEMBER 2014

30.4	Balance sheet as on December 31, 2013	Financial services	Non - financial services	Total
			Rupees	
	ASSETS			
	Current assets			
	Cash and bank balances	154,469,316	1,886,607	156,355,92
	Short term investment	149,600,000	86,000,000	235,600,00
	Micro credit loan portfolio	713,003,146	- []	713,003,14
	Advances, prepayments and other receivables	21,275,231	618,529	21,893,70
	Total current assets	1,038,347,693	88,505,136	1,126,852,8
	Non-current assets			
	Operating fixed assets - Tangible	12,791,112	7,983,238	20,774,3
	Security deposits	478,250	-	478,2
	Intangible Assets	560,963	-	560,9
	Total non-current assets	13,830,325	7,983,238	21,813,5
	Total assets	1,052,178,018	96,488,374	1,148,666,3
	LIABILITIES			
	Current liabilities			
	Creditors, accrued and other liabilities	2,131,538	-	2,131,5
	Short ter financing	15,000,050	-	15,000,0
	Current portion of long term loans	643,915,789		643,915,7
	Total current liabilities	661,047,377	-	661,047,3
	Non-current liabilities			
	Long term loans	183,975,635	-	183,975,6
	Deferred grant	2,454,663		2,454,6
	Total non-current liabilities	186,430,298	-	186,430,2
	Total liabilities	847,477,675		847,477,6
	NET ASSETS	204,700,343	96,488,374	301,188,7
	REPRESENTED BY:			
	Endowment Fund	106,000,000	-	106,000,0
	General fund	97,597,936	11,248,331	108,846,2
	Donated fund	_	-	-
		*	1 11	

1,210,718

204,808,654

85,131,732

96,380,063

301,188,717

MOREL

Reserves

# DEVELOPMENT ACTION FOR MOBILIZATION AND EMANCIPATION NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2014

#### 31 OPERATIONAL SELF SUFFICIENCY (OSS) RATIO

of Limited Action (Coo, KATIO		
Total financial income	325,190,580	259,611,406
Profit on investments and bank deposits	47,830,543	32,596,610
Other income	2,692,189	1,471,430
Total income	375,713,312	293,679,446
Finance cost & branchless banking charges	111,872,713	94,820,510
Provision against non-performing loans - net	24,663,593	35,521,147
Operational expenses	134,724,512	99,207,347
Total expenditure	271,260,818	229,549,004
_		
Operational Self Sufficiency (OSS) ratio	139%	128%

#### 32 GENERAL

Figures have been rounded off to the nearest rupee.

#### 33 CORRESPONDING FIGURES

Corresponding figures have been rearranged where necessary for better presentation. However, no significant reclasification has been made in these financial statements.

#### 34 DATE OF AUTHORIZATION

These financial statements have been approved by the Board of Directors and authorised for issue on 31-Jan-2015

MIX

Fracutive Director

Tresurer